



Kinder Institute of Life Planning

Newsletter

Bringing Life to Money™

August 20, 2007

Volume 3, Issue 3



Welcome to Kinder Institute

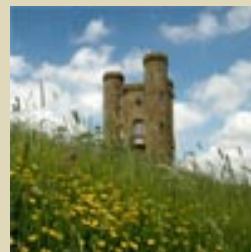
Below is exciting news about upcoming events for the Kinder Institute of Life Planning.

UK 5-day Life Planning Training September 16-21, 2007

Planners are taught the **EVOKE™** methodology that deepens and extends the financial planning relationship into one that integrates core life values and goals into a comprehensive financial plan.

Advisors learn and practice professional relationship skills, including effective listening and communication skills, empathic mirroring, facilitating motivation and enthusiasm, dealing with emotional pain and resistance, and coaching skills for execution.

Partnering with another financial advisor, participants switch roles back and forth, with each acting as both client and advisor for each phase of the professional Life Planning process.



In This Issue

[UK 5-day Life Planning Training](#)

[3rd Annual Conference in Estes Park, CO](#)

[Estes Park 5-day Life Planning Training](#)

[Seven Stages Workshop \(Pre FPA\)](#)

[Recent Press for Life Planning](#)

[Register Now for UK 5-day Life Planning Training](#)

3rd Annual Conference in Estes Park, CO October 5-8, 2007



Early Registration savings
Before 9/11: General: \$300
7Stages Grads: \$250

After 9/11: General: \$345
7Stages Grads: \$295

A gathering of Seven Stages of Money Maturity® graduates, Nazrudin members, Kinder Method™ planners, and all others interested in exploring the state of the art of Life-Centered Financial Planning. This year's conference features **George Kinder, Marie Swift, Dick Wagner, Mary Zimmerman and Sam Hull**. Join us for the 3rd annual Kinder Institute conference held in beautiful Estes Park, CO.

[Register for conference Now Early Registration savings](#)
Before 9/11: General: \$300 7Stages Grads: \$250

[Book your room Now](#)

Select Group and then enter Group number: E60115 and password: 17276 when prompted
Reservations - 800-777-9622

Estes Park, CO 5-day Life Planning Training October 8-13, 2007 (post KI Conference)

Planners are taught the **EVOKE™** methodology that deepens and extends the financial planning relationship into one that integrates core life values and goals into a comprehensive financial plan.

Advisors learn and practice professional relationship skills, including effective listening and communication skills, empathic mirroring, facilitating motivation and enthusiasm, dealing with emotional pain and resistance, and coaching skills for execution.

Partnering with another financial advisor, participants switch roles back



Cover Story in the UK's New Model Advisor

Citywire UK / Interview
with George Kinder: A
Design for Life - by Mark
Battersby



George Kinder sees financial planning from a holistic point of view. It is not simply about arranging one's financial affairs but "life planning." Now one of the US's leading financial planning coaches and theorists, he explains to Mark Battersby in this [wonderful and comprehensive article](#) his philosophy and how he found inspiration from the poetry of William Blake.

and forth, with each acting as both client and advisor for each phase of the professional Life Planning process.

[Register Now for Estes Park 5-day Life Planning Training](#)

Seven Stages Workshop, Seattle, WA September 7-8, 2007 (pre-FPA)

Back again in 2007! This two-day workshop presents a new way of bringing planners and clients through the financial planning process, integrating economic concerns with personal vision. By teaching the skills that deepen the planning relationship and evoke trust, the Seven Stages model will help financial planners solidify client relationships. This program provides a powerful diagnostic tool for understanding clients' emotional and ethical relationships with money. As a result of this work, mutual trust and openness develop between planner and client, helping to diffuse difficult client situations and initiating a powerful transformation towards clarity, ease and self-awareness around money.



To register for the Seven Stages workshop and the FPA conference go to the [FPA Annual Convention website](#) and click on the "Program" button in the toolbar and select "Pre-conference" _

To register for just the **Seven Stages workshop** if you are **NOT attending the FPA** conference please **call FPA at 800-322-4237** and press 2 for member services.

For Hotel accommodations go to [FPA Annual Convention website](#) and click on the "Registration" button in the toolbar and select "Housing"

With much aloha,

George Kinder
[Kinder Institute of Life Planning](#)
Bringing Life to Money™
(978) 486-8053

