



**BRINGING LIFE TO MONEY<sup>®</sup>**

THE KINDER INSTITUTE OF LIFE PLANNING

# KINDER INSTITUTE LIFE PLANNING 5-DAY ADVANCED TRAINING

## APPLYING THE EVOKE<sup>®</sup> LIFE PLANNING METHODOLOGY TO CLIENT ENGAGEMENTS

The Kinder Institute Life Planning Advanced Training will transform the way you deliver advice to clients. In this intensive, experiential training you will learn and practice every detail of our signature EVOKE<sup>®</sup> methodology, a five-stage interview process that will produce dramatic positive changes in your clients' lives—and make them clients for life!

**“The concept of life planning and the EVOKE<sup>®</sup> model are perhaps the most powerful model I’ve ever seen for financial planning”**

Lisa Kirchenbauer, RLP<sup>®</sup>, CFP<sup>®</sup>  
Omega Wealth Management

### ESSENTIAL SKILLS

- Access clients’ deeply held personal aspirations—even those that are closely guarded
- Collaborate in the articulation of a life vision
- Address key obstacles to attainment of long-desired goals
- Integrate the life vision with practical financial strategies
- Overcome emotional resistance to plan execution

### WORLD-CLASS TRAINING ENVIRONMENT

- Exceptional personal coaching from top notch trainers----one for every 6 participants
- Over 25 detailed coaching interactions build a wealth of practical experience
- Frequently rated by attendees as one of the three most transformative life experiences they have ever had

**“A brilliantly conceived and masterfully delivered training process that enables advisors to help their clients truly achieve their most cherished goals.”**

Jeff Arsenault, CPA, CFP<sup>®</sup>  
New Wealth Advisors

**2009 \$4350 USD**

June 28-July 3	Dorset, UK (£2,795)
Sept. 20-25	Dorset, UK (£2,795)
November 8-13	Boston, MA

- Limited space available
- Room and board expenses are not included in the tuition, but are pre-arranged by Kinder Institute.
- Some workshops may have different pricing. Check website for details

Contact Kinder Institute for details.  
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